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SUSTAINABLE TERRITORIAL DEVELOPMENT BASED ON THE EFFECTIVE USE OF RESOURCE POTENTIAL

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Abstract. The effective use of resource potential is a prerequisite for implementing all the functions of the territory and thus, can be considered fundamental for sustainable territorial development. Within the context of the current crisis in the economic sphere, regional affiliation generally occupies a special place in the structure of socio-economic development. Therefore, finding ways to ensure the effective use of resource potential is a crucial task, combining territorial specifics with the interests of the state. Modern approaches to the organization and management of the resource potential of the territory in the direction of its sustainable strategic development are analyzed. The authors substantiate the conditions and factors of formation of the resource potential of the region. On the basis of a detailed study of the problem, the mechanism developed by the authors to implement the strategy of effective use of resource potential at the regional level is presented. The proposed mechanism can be implemented in the socio-economic management of the territory focused on sustainable development.

Keywords: sustainable development; resource potential; strategy; territory

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1. Introduction

When implementing a strategy of sustainable territorial development, it is important to achieve a balanced solution to the socio-economic task to preserve and increase the efficiency of using resource potential. Stabilization of the socio-economic situation is associated with centralization of decision-making at the territorial level, as well as the willingness and ability of territories to provide targeted and effective use of all available resources.

The analysis of the concepts of "sustainable development" and "resource potential" suggests that sustainable development of regions with natural-resource specialization implies the efficient use of their natural (and geographical) competitive advantages in the socio-economic development of the Russian Federation.

The broad interpretation of the term "potential" allows applying it in various branches of science and practice, depending on the type of resource, its reserves, and sources. The presented scientific term encompasses two aspects: resource availability and its targeted use. Furthermore, the potential is a combination of all available factors of production, intelligence, production reserves and opportunities that can ensure the release of high-quality and in-demand goods and services necessary to meet the comprehensive needs of various categories of consumers (Alferova, 2015; Isyanbaev, 2016; Poltarykhin et al., 2018; Rozenberg, 2005).

At the same time, the potential is not only the amount of a certain resource but also the possibility of developing the system in a given direction, as well as its effective use. Thus, the potential should be understood as a set of funds and reserves of a certain territorial resource, the use of which allows achieving the economic effect. The World Conservation Strategy, presented in 1980 by the International Union for Conservation of Nature and Natural Resources, emphasized that sustainable development requires considering not only economic aspects but also social and ecological ones. In the 1980s, the issue of the relationship between ecology and social development was particularly actively discussed in the global scientific community (Korableva et al., 2018; Gusev, 2013; Danilov-Danilian, 2003; Dokholyan, 2011; Mishenin et al., 2018; Kolesova, 2015). Later, it was replaced by the concept of "eco-development", meaning environmentally friendly development, that is, development that has the least negative impact on the environment.

Most of the international organizations of the UN system have incorporated the substantial environmental component into their activities, oriented towards the transition to sustainable development. The World Bank experts have identified sustainable development as a process of managing a collection (portfolio) of assets aimed at preserving and expanding people's opportunities (Podprugin, 2012; Pavolová et al., 2019; Shumakova et al., 2016; Mikhailushkin et al., 2018). The assets in this definition include not only traditionally considered financial and material capital but also natural and human capital.

2. Methodology

The study is based on the study of sustainable development based on the integrated and effective use of territorial resource potential, the formation of organizational and economic relations of sustainable development, including through the mechanism for achieving the goals of sustainable territorial development through the effective use of resource potential. To achieve the objectives of the study, the authors used a critical analysis of literary sources, as well as general scientific methods – the system approach, the methods of analogies, abstract, logical, monographic, statistical and economic methods. The system approach served as a methodological basis, which allowed ensuring the complexity and focus of the study.

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3. Results and Discussion

Synthesizing the existing approaches to understanding the category of "sustainable development" allows distinguishing two major interpretations of this concept. The first one focuses attention mainly on the environmental component, which is reflected in the optimization of the territory's activity towards the biosphere. The second one implies a new type of territorial development based on significant changes in its historically established parameters: economic, social, ecological, tourist and recreational, cultural, etc. Thus, the "concept of sustainable territorial development" is multidimensional and consists of several interrelated aspects, including:

- the economic aspect directs the territory's production and economic activity not to the increase in consumption of natural resource potential, but to its effective use;
- the social aspect implies an increase in the earned income of the population by reducing poverty and improving the quality of life in the region;
- the environmental aspect assumes a strict regulation of environmental management and environmental protection;
- the cultural aspect determines the set of historically established characteristics of the territory and national composition of the population;
- the prognostic aspect is associated with considering not only the current sustainable development strategy but also the assessment of long-term planning dynamics.

Russia's transition to sustainable development was presented by the Government of the Russian Federation and approved by the decision of the President of the Russian Federation in April 1996. The concept involves the formation of the effective spatial structure of the country's economy while respecting the balance of interests of all subjects of the Russian Federation (Sycheva et al., 2017; Voronkova et al., 2018; Telyakov et al., 2016; Ivanova et al., 2018). The analysis of the presented concept shown that considered attention is paid to the regional aspect, justified the possibility of transition to sustainable development of the Russian Federation under the condition of sustainable development of its territories (Fedorinin and Zhuravlev, 2002; Nechaev et al., 2018a,b). We believe that this is possible only in the formation of an effective spatial structure of the country's economy and the balance of interests of all subjects of the Russian Federation.

The process of transition of the regional economy to sustainable development is associated with its stabilization, which, based on the research methodology, is objectively related, on the one hand, to the general content of the ongoing economic transformations in the country, and on the other hand, to the objective socio-economic situation in a certain territory. The implementation of this process should be based on the economic reality of the territory; it is important to consider the potential of this territory, its socio-economic specifics, and cultural characteristics. Therefore, the major methodological principles for the study of sustainable development of the territory are the following:

- the principle of unity of the territory's economic development and the process of the national economy reformation;
- the principle of a single financial and economic space of the state in implementing economic development at the territorial level;
- the principle of diversity in implementing sustainable development of the territory.

When using natural resources in production, in some cases economists proceed from the concept called "The Theory of Three Factors", where each production factor is considered a separate source potentially contributing to income growth (Kovalenko, 2012; Malarev et al., 2018; Makar, 2015; Asaliev et al., 2014; Mikhailushkin et al., 2018). So, invested capital brings interest, labor – produced goods, land – product and rent. The interchangeability of resources helps to reduce the scarcity of certain types of raw materials, which are often dependent on each other. Modern economics provides opportunities for accounting for various alternative solutions differentiating in capital intensity of mining and development, the service life of raw materials sources and return on investments, as well as the assessment of environmental damage.

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Definition of conditions, factors, and prerequisites for sustainable territorial development is closely linked to the assessment of its resource and environmental potential. The value of the natural resource potential as the sum of potentials of individual types of territory's natural resources (land, water, forest, mineral resource base) depends on the following factors:

- the list of available natural resources (the more resources to be used in the production process, the higher the level of resource potential) (Petukhov et al., 2017; Aleksandrova et al., 2019; Gulkov et al., 2019);
- quantitative characteristics of certain types of resources (value of stocks, share, and terms of their exhaustion);
- qualitative characteristics (the content of useful substance, caloric value, availability);
- the possibility of the systematic use of resources.

One of the major activities of regional authorities and local governments is the rational use of primary and secondary resources, the restoration of renewable natural resources, improving the quality of environmental components and residential security in the territory.

Currently, there is no consensus on the (Goloshchapova et al., 2018). At the same time, despite the enormous achievements of science and technology, the primary types of natural resources in Russia remain solar energy, internal heat, water, land, mineral, plant and animal resources. Depending on the state and level of productive forces development, nature is affected by society, which, objectively, can be both positive and negative.

A number of scientists, analyzing the strategy of socio-economic development of the Russian Federation, note that sustainable territorial development on the basis of resource potential involves improving the efficiency of the use of territorial resources (Yarlykapov, 2013; Shedko, 2015; Darin and Telyakov, 2017; Koptev et al., 2018; Usmanova, 2014), namely:

- ensuring the legal framework for the production and natural complexes in the territory;
- preserving natural resource potential and improving the ecological condition of the territory;
- organizing complex environmental monitoring;
- developing a methodological framework for environmental regulation and environmental auditing.

Therefore, the study of the regional natural resource potential is a prerequisite for creating an effective management system in the national economy. The quantitative and qualitative characteristics of natural resources determine the specialization of different economic regions, the prospects for their infrastructure development, as well as the capacity and spatial dimensions of local markets.

The most effective use of the resource potential is of great importance for the stable territorial development of territories. The importance of strategic resource management for a territory results from the fact that it is the resources of various types that underlie the creation of such important elements of national wealth as fixed assets. Furthermore, the resources are directly involved in shaping the characteristics of socio-economic territorial development (Shatunova et al., 2019), which include the gross domestic product, the amount of investment attracted to this territory, the high standard of living and employment.

The resources are a multifaceted category, including all factors of activity (tangible and intangible), which allow the territory to perform any activities within the framework of a predetermined development strategy (Vinogradova, 2013; Prodanova et al., 2019a; Yemelyanov et al., 2018; Sharafutdinov et al., 2019; Nagimov et al., 2018; Amraoui et al., 2019). The resource potential is the possibility of using the resources available in a given territory to obtain any beneficial effects. When developing a sustainable development strategy based on the resource potential of a territory, it is necessary to consider that its natural, climatic, economic, informational, infrastructural, socio-cultural, demographic and other conditions have been formed and acted in the territory for a long period of time and therefore, largely determine its current state and territorial development trends.

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Each territory has its own specific list of resources; however, not all the resources of a given territory have equal importance or potential for ensuring sustainable competitive advantages to this territory. To achieve a territorial competitive advantage, the most important are those resources that are endowed with such features as uniqueness, rarity, and the impossibility of substitution. In our opinion, the resource provision of sustainable development of the territory should be controlled by the authorities in the appropriate form and based on clear resource strategies that contribute to the solution of the following tasks (Figure 1).

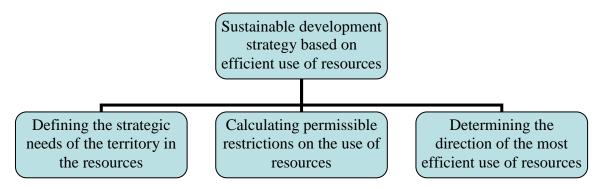


Fig. 1. Resource strategy for sustainable territorial development *Source:* own research

The achievement of organic interconnection and integration of numerous functional types of production activities developed in this territory (trade, production, tourism) into a single cross-sectoral management system is a characteristic feature of modern approaches to organization and management of territorial resources. The modern approach to improving the efficiency of the region's resource potential implies building a resource strategy basis on studying its competitive position with respect to its internal uniqueness. At the same time, an important emphasis should be placed on defining the characteristics of a resource that allows generating sustainable competitive advantages of the territory. Such a resource must form an economic value, be quite rare, difficult to imitate and difficult to access in the market of production factors (Pikulkin, 2010; Polushkina, 2012; Pavlyuk et al., 2018; Dzhavatov et al., 2018; Prodanova et al., 2019b; Dalevska et al., 2019).

The use of resource concept towards sustainable development of the territory is based on systemic imperatives:

- there are persistent systemic differences in the implementation of control over the resource required for the implementation of the territorial development strategy;
- the difference between the types of resources of a particular territory leads to the formation of differences in the socio-economic results acquired by the territory compared to competing territories;
- each territory tries to increase or maximize these results.

To implement the mechanism of effective use of the territory's resource potential to achieve the goals of sustainable development, the authors suggest systematizing its resources into four groups (Robertson, 2014):

- strategically important strengths;
- strategically important weaknesses;
- strategically not important strengths;
- strategically not important weaknesses.

For each group, it is necessary to formulate rules indicating the efficient use of resources and abilities of the territory. These rules are formalized by the executive authorities in the form of strategic priorities within the system of territorial management. With a shortage of resources, their limited nature, high cost or unavailability at

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the territorial level, it becomes important to consider the resource supply of each element of the territorial development strategy (Polyakova et al., 2018).

It is necessary to remember that the limited resources are constantly increasing, which increases the urgency of the most efficient use of the territory's resource potential. The resource utilization plan must be balanced, clear and logical to ensure the optimal use of the limited resources of the territory. The choice of specific criteria and indicators requires the availability of methods for their formation, considering the characteristics of each specific territory.

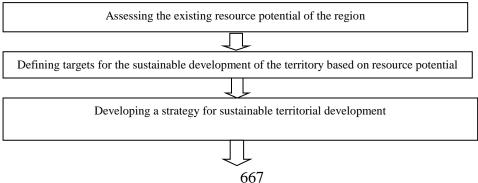
Improving the management system of the territory's resource potential requires efforts from both state authorities and local governments. Thus, the effective management of the territory's resource potential is an important task of the territory's socio-economic development, as well as the most important component of the territorial policy. Given the limited budget and other material and financial resources, the territory's inner resource potential can be considered the main resource of territorial development. The search for the most efficient use, further preservation, and an increase of the territorial resource potential is one of the key priorities for the local executive authorities and local governments.

The strategy of strengthening the territorial resource potential and increasing its efficiency involves:

- formation of management, socio-economic, legal and regulatory environment for the implementation of principles of sustainable territorial development;
- developing entrepreneurship, mainly small and medium-sized businesses as the key factor of socio-economic territorial development;
- strengthening the economic integration of the territory through a more efficient realization of its competitive advantage in the form of a unique resource potential;
- promoting active development of the personnel potential through social and demographic stabilization, the achievement of productive employment, and the development of social infrastructure;
- improving the complex of environmental measures and more efficient use of the territory's natural resources.

The main activities of federal and local authorities in the strategy of sustainable development of the territorial resource potential should involve expanding the sectoral specialization of the economy, creating technologically equipped processing enterprises in the territory, cleaner production, developing transport and market infrastructure in the territory, promoting entrepreneurship, implementing innovation policy, ensuring effective management of the territory's infrastructure.

Ensuring the comprehensive human resource development of the territory requires the formation of a set of measures for this direction of development. Among these measures, one can mention the development of social programs aimed at solving the labor problems of the territory (providing employment, creating new jobs, financing the education, health care, social protection and culture sectors) (Ilyina et al., 2019; Korableva et al., 2019; Voronkova et al., 2019; Krasyuk et al., 2018). In the modern world of innovation and rapid technology development, it is also necessary to consider the intangible resources of the territory.



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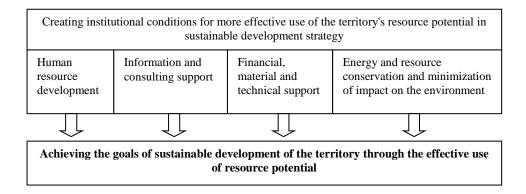


Fig. 2. The mechanism for achieving the goals of sustainable development of the territory through the effective use of resource potential *Source*: own research

Based on the study of scientific materials on the research topic, it can be concluded that the results of sustainable territorial development depend on many factors, the analysis and evaluation of which is carried out using a systematic approach and system analysis. Initially, the results depend on the quantitative and qualitative characteristics of territorial resources, technologies, internal and external factors. Therefore, the effective use of the resource potential of the territory is an objective condition for the implementation of all functions of the territory and can be considered an essential prerequisite for sustainable territorial development. According to the authors of the article, the implementation of this approach takes place within the framework of the resource concept aimed at the effective implementation of the resource potential of the territory in the conditions of fierce market competition between the territories for strategically important partners, as well as consumers and tourists. Mechanism for achieving the goals of sustainable development of the territory on the basis of effective use of resource potential.

The conditions for the formation of resource potential imply the state of productive forces of society, including natural factors, equipment, and technologies, as well as the educational and qualification competencies of people for their effective use, within a specific territory. The main conditions, varying in different federal districts and regions, include the level of GDP production; the level of real incomes of the population; the volume of investment in the economy, etc. The prerequisites for the effective use of resource potential include the extent to which territorial resources are used correctly and scientifically and how the potential of strategic production is ensured.

The factors forming the economic potential of the region are the key resources of productive activities (land, labor, capital, and entrepreneurship), and the driving force of economic and production processes affecting the result of production and economic activity. The factors affecting labor productivity include the level of remuneration, labor organization, employee training, and technical perfection of production tools.

In general, the regional factors include the economic and geographical location of the territory, its population and labor resources, the industrial complex of the territory, the infrastructure, localized natural resources (energy, mineral, biological, water), transport infrastructure, scientific and technological potential, and other factors.

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Conclusion

Sustainable development of territorial production largely depends on the resource potential, which includes the territory's geopolitical situation, its socio-political conditions and development factors; natural potential (water, forest, land and mineral resources); demographic and labor potential; production potential (the material and technical base of the territory and financial resources for its development); social potential (health care, education, housing and municipal services, trade, public catering). In most of the socio-economic indicators in the strategies of sustainable development of the Russian territories, the authors revealed noticeable discrepancies caused by differences in the available territorial resources and efficiency of their use. The processes of rapprochement in sustainable territorial development are not automatic; therefore, without an effective regional strategy and policy, it is impossible to mitigate the existing differentiation in terms of the key production indicators of the territory and in terms of development and well-being of its population.

The availability of basic resources of a certain territory is often limited by circumstances of both objective and subjective nature. Modern industrial enterprises generally face a shortage of water, land and mineral resources, energy, and skilled workers. Sustainable development of territorial production is also associated with the effective use and strengthening of its material and technical base, which is one of the crucial components of territorial resource potential in sustainable development strategies.

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